# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

#### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of November 2023

Commission file number: 001-39721

# **NEOGAMES S.A.**

(Translation of registrant's name into English)

5, Rue De Bonnevoie L-1260 Luxembourg Grand Duchy of Luxembourg (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F ⊠ Form 40-F □

#### EXPLANATORY NOTE

On November 8, 2023, NeoGames S.A. (NASDAQ: NGMS) issued a press release titled "NeoGames Announces Third Quarter 2023 Results". A copy of this press release is attached to this Form 6-K as Exhibit 99.1.

## Exhibit Description

99.1 Press Release dated November 8, 2023 titled "NeoGames Announces Third Quarter 2023 Results"

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### **NEOGAMES S.A.**

By: /s/ Moti Malul

Name: Moti Malul Title: Chief Executive Officer

Date: November 8, 2023

# neogames

# **NeoGames Announces Third Quarter 2023 Results**

- Third Quarter Revenues and Share of NPI Revenues Interest total \$63.3 million -

 Third Quarter Net Loss of \$3.6 million and Adjusted Net Income, after taking effect of the amortization of Aspire intangibles, was \$4.4 million –

- Third Quarter Adjusted EBITDA total \$19.9 million, an increase of 13% year-over-year -

- Expected Timeline for Completion of the Aristocrat Business Combination Remains the First Half of 2024 -

**Luxembourg** – **November 8, 2023** – NeoGames S.A. (Nasdaq: NGMS) ("NeoGames" or the "Company"), a technology-driven provider of end-to-end iLottery and iGaming solutions, announced today financial results for the third quarter ended September 30, 2023.

Moti Malul, Chief Executive Officer of NeoGames, said: "We are pleased with the progress we made during the third quarter advancing our strategic goals while we continue to work towards completing our merger with Aristocrat Leisure. Our iLottery business continues to win market share and grow as we have recently announced that our joint venture, NeoPollard Interactive, expanded its footprint in the U.S., winning a public procurement to provide the West Virginia Lottery with a full iLottery program. Furthermore, we are working together with the North Carolina Lottery to prepare for the expansion of their iLottery program as they recently received approval to launch eInstant games. Pariplay's extensive aggregation collaborations, including deals with OPAP in Greece to introduce games from NeoGames Studio, and iGaming content with Rush Street Interactive in Pennsylvania, further bolster our market presence. We also signed ten new operators, including leading operators, including Hard Rock and Fortuna Entertainment Group. With BtoBet's online sports betting entry into the North American market through a transformative partnership with AGLC, we believe that we are poised for even greater expansion. While Aspire Core results slowed due to regulatory shifts in the United Kingdom and operational changes in Germany as we obtained our license to operate in that market, we anticipate seeing gradual improvement over the next few quarters. We remain focused on achieving sustainable growth. We are also encouraged by the interest and pipeline in the U.S. market for our iGaming offering. We plan to continue to invest in delivering the deals we've announced and to enhance our product offering to scale and capture future opportunities in the space."

Malul continued, "We are very thankful for the overwhelming support we continue to receive from our customers and business partners given the unfortunate conflict in Israel and the Middle East. As we have previously stated, there has been no impact on the business and the business continues to operate as usual."

"We continue to make progress towards completing our merger with Aristocrat Leisure, and during this quarter have received additional regulatory approvals which are required to close. We continue to expect the deal to be completed during the first half of fiscal year 2024," Malul stated. "In the meantime, we remain dedicated to elevating the iGaming landscape, capitalizing on opportunities, and diligently executing on our strategic objectives for the benefit of all stakeholders."

#### Third Quarter 2023 Financial Highlights

The total of Revenues and the Company's share of NPI revenues was \$63.3 million during the third quarter of 2023, compared to \$73.3 million during the third quarter of 2022. These figures reflect accounting for the majority of Aspire Core revenues on a net basis in the third quarter of 2023 compared to historical figures in the third quarter of 2022, which were prepared on a gross basis, prompted by new commercial terms in certain Aspire Core contracts which went into effect on January 1, 2023. If iGaming revenues had been accounted for on a gross basis for the Aspire Core, the total of Revenue and the Company's share in NPI revenues would have been \$81.7 million, which would have reflected 11.5% year-over-year growth when measured in reporting currency. In addition to accounting for the new commercial terms, current year results reflect continued growth in the Company's iLottery, Games and Sports business lines, partially offset by a slowdown in Aspire Core revenues due to regulatory changes in the United Kingdom and a temporary pause in operations in Germany prior to the Company recently securing its local license to operate.

- iLottery revenues were \$14.4 million during the third quarter of 2023, compared to \$13.7 million during the third quarter of 2022, representing an increase of 5.6% year-over-year. In addition, the Company's share in NPI revenues was \$17.0 million during the third quarter of 2023, compared to \$11.1 million during the third quarter of 2022, representing an increase of 53.3% year-over-year. The total of NeoGames' iLottery revenue plus the Company's share of NPI revenues during the third quarter of 2023 was \$31.4 million, up 26.9% year-over-year, primarily driven by continued positive growth trend across most major accounts and the jackpot in the US market during the third quarter.
- iGaming revenues were \$31.9 million for the third quarter of 2023. These figures reflect accounting for the majority of Aspire Core revenues on a net basis compared to historical figures which were prepared on a gross basis, prompted by new commercial terms in certain Aspire Core contracts which went into effect on January 1, 2023. If iGaming revenues had been accounted for on a gross basis for the Aspire Core, total revenue would have been \$50.5 million for iGaming primarily driven by continued growth in Games and Sports business lines, partially offset by a slowdown in Aspire Core revenues due to regulatory changes in the United Kingdom and a temporary pause in operations in Germany prior to the Company recently securing its local license to operate, which would have reflected 4% year-over-year growth when measured in reporting currency.
- Net loss was \$(3.6) million, or \$(0.10) per share, during the third quarter of 2023, compared to a net loss of \$(4.4) million, or \$(0.13) per share, during the third quarter of 2022. Net loss during the third quarter of 2023 was mainly due to costs attributed to the Aristocrat transaction and the amortization attributable to the Aspire business combination.
- Adjusted net income was \$4.4 million, or \$0.13 per share, during the third quarter of 2023, compared to \$3.0 million, or \$0.09 per share, during the third quarter of 2022.
- Adjusted EBITDA<sup>1</sup> was \$19.9 million during the third quarter of 2023, compared to \$17.6 million during the third quarter of 2022, representing an increase of 12.9% year-over-year.
- Cash and cash equivalents balance as of the end of third quarter of 2023 was \$27.1 million, compared to \$41.2 million at the end of 2022, resulting in net negative cash of \$14.1 million for the nine months of 2023. The difference in cash flows is primarily attributable to a number of key factors including advisor payments related to the Aristocrat transaction, slowness in Aspire Core operations, a consideration for the acquisition of the remaining shares of GMS Entertainment Ltd. from the managing director of Pariplay, and the impact from a bank guarantee required to secure the Company's German license.

#### **Recent Business Highlights**

• Our Joint Venture, NPI, was selected by the West Virginia Lottery for a full turn-key iLottery program, representing the fifth state in which NPI will operate a full iLottery program in the U.S., growing our market share and leadership.

<sup>1</sup> The section titled "Non-IFRS Financial Measures and Key Performance Indicators" below contains a description of the non-IFRS financial measures discussed in this press release. Reconciliations between historical IFRS and non-IFRS information are contained in the tables below. Throughout this press release, we also provide a number of key performance indicators used by our management and often used by competitors in our industry. These and other key performance indicators are discussed in the section titled "Non-IFRS Financial Measures and Key Performance Indicators" in this press release.

- North Carolina Education Lottery was approved to expand its iLottery offering with eInstants and our teams together with NPI are making the necessary preparations to support the lottery towards launch in the near future.
- NeoGames Studio has expanded its offering into OPAP, the Greek Lottery Operator, through the relationship and integration provided through Pariplay.
- Pariplay entered Pennsylvania with Rush Street Interactive (NYSE: RSI), marking the fifth U.S. state entered by Pariplay.
- Pariplay signed 10 new operators during the quarter, including Hard Rock and Fortuna Entertainment Group.
- Aspire Global was awarded slots license in Germany by GGL and have launched a few partner brands to begin operations in that market.
- BtoBet entered into a long-term sportsbook partnership and went live with Alberta Gaming, Liquor & Cannabis ("AGLC"), through NPI, marking its
  successful entry into the North American market.
- NeoGames Studio launched its portfolio of eInstant games content with the Atlantic Lottery Corporation Canada.

#### **Update on Operations**

As of the date of this release, the Company does not believe the recent terrorist attack and the subsequent declaration of war by the Israeli government against the Hamas terrorist organization will have any material impact on its ongoing operations in Israel. The company continues to operate normally and regularly across its entire operations in Israel while supporting the safety and well-being of its employees. The Company continues to monitor its ongoing activities should any adjustments be required to ensure continuity of its business.

#### **Aristocrat Transaction**

On May 15, 2023, the Company entered into a definitive Business Combination Agreement (the "Agreement") with Aristocrat Leisure Limited (ASX:ALL) ("Aristocrat") and Anaxi Investments Limited, a Cayman Islands exempted company and wholly owned indirect subsidiary of Aristocrat ("Merger Sub"), pursuant to which the Company is to be acquired by Aristocrat for \$29.50 per share in an all-cash transaction. Under the terms of the Agreement, the Company agreed to transfer its statutory seat, registered office and seat of central administration (siège de l'administration centrale) from the Grand Duchy of Luxembourg to the Cayman Islands by way of continuation (the "Continuation") and as promptly practical, Merger Sub will be merged with and into the Company, which will be the surviving company and become a wholly owned indirect subsidiary of Aristocrat (the "Merger"). On July 18, 2023, NeoGames' shareholders approved the Agreement and the Continuation, which will become effective subject to certain regulatory approvals. A second NeoGames shareholder vote to approve the Merger will take place immediately following the effectiveness of the Continuation during the first half of fiscal year 2024. NeoGames' shareholders representing approximately 61% of the Company's outstanding shares have executed a support agreement with Aristocrat, pursuant to which they have also irrevocably agreed to vote in favor of the Merger. Completion of the transaction is contingent upon customary closing conditions, including the receipt of all required gaming and antitrust approvals. We continue to receive regulatory approvals as we work closely with Aristocrat towards finalizing the deal, which remains on track for completion during the first half of fiscal year 2024. Please refer to the Company's Current Report on Form 6-K filed on June 21, 2023 for further detail.

#### Conference Call / Webcast & Guidance

In light of the expected sale of the Company to Aristocrat, NeoGames will not be hosting a conference call, or providing quantitative financial guidance in conjunction with its third quarter 2023 earnings release.



#### **About NeoGames**

NeoGames is a technology-driven innovator and a global leader of iLottery and iGaming solutions and services for regulated lotteries and gaming operators. The Company offers its customers a full-service suite of solutions, including proprietary technology platforms, two dedicated game studios with an extensive portfolio of engaging games – one in lottery and one in casino games, and a range of value-added services. As an end-to-end provider of iLottery and iGaming solutions, NeoGames offers the most comprehensive portfolio across iLottery, an innovative sports betting platform, an advanced content aggregation solution, and a complete set of B2B Gaming tech and Managed Services. NeoGames remains an instrumental partner to its customers worldwide, as it works to maximize their revenue potential through various offerings, including regulation and compliance, payment processing, risk management, player relationship management, and player value optimization. NeoGames strives to be the long-term partner of choice for its customers, empowering them to deliver enjoyable and profitable programs to their players, generate more revenue, and maximize proceeds to governments and good causes.

#### **Cautionary Statement Regarding Forward-looking Statements**

This press release contains forward-looking statements and information within the meaning of U.S. Private Securities Litigation Reform Act of 1995 that relate to our current expectations and views of future events. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements contained in this press release other than statements of historical facts, including without limitation statements regarding, the completion of the Merger and timing thereof, our future operating results and financial position, our business strategy and plans, market growth, integration plans and any future benefits and synergies related to the Aspire acquisition, our objectives for future operations, the expansion of our products and offerings to global markets, and any potential impact or uncertainties relating to the Israel-Hamas war are forward-looking statements. The words or phrases such as "may," "will," "expect," "anticipate," "aim," "estimate," "intend," "plan," "believe," "potential," "continue," "could," "would," "project," "target," and similar expressions are intended to identify forward-looking statements, though not all forward-looking statements use these words or expressions. These forward-looking statements are subject to risks, uncertainties and assumptions, some of which are beyond our control. In addition, these forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. Actual outcomes may differ materially from the information contained in the forward-looking statements as a result of a number of factors, including, without limitation, the following: the risk that the sale of the Company to Aristocrat may not be completed in a timely manner or at all, or that following the Continuation the Company may be required to reincorporate in Luxembourg, which may adversely affect the companies' businesses and the price of their securities; uncertainties as to the timing of the consummation of the transaction and the potential failure to satisfy the conditions to the consummation of the transaction, including the receipt of certain governmental and regulatory approvals; the potential for regulatory authorities to require divestitures, behavioral remedies or other concessions in order to obtain their approval of the proposed transaction; the occurrence of any event, change or other circumstance that could give rise to the termination of the Business Combination Agreement; the effect of the announcement or pendency of the sale of the Company to Aristocrat on the Company's business relationships, operating results, and business generally; the potential that the Company's shareholders may not approve the transaction; expected benefits, including financial benefits, of the transaction may not be realized; integration of the acquisition post-closing may not occur as anticipated, and the combined companies' ability to achieve the growth prospects and synergies expected from the transaction, as well as delays, challenges and expenses associated with integrating the combined companies' existing businesses may exceed current expectations; litigation related to the transaction or otherwise; unanticipated restructuring costs may be incurred or undisclosed liabilities assumed; attempts to retain key personnel and customers may not succeed; risks related to diverting management's attention from Parent's ongoing business operations; exposure to inflation, currency rate and interest rate fluctuations and risks associated with doing business locally and internationally, as well as fluctuations in the market price of Parent and the Company's traded securities. We have a concentrated customer base, and our failure to retain our existing contracts with our customers could have a significant adverse effect on our business; our inability to successfully integrate Aspire, or complete or integrate other future acquisitions, could limit our future growth or otherwise be disruptive to our ongoing business; a reduction in discretionary consumer spending could have an adverse impact on our business; the growth of our business largely depends on our continued ability to procure new contracts; we incur significant costs related to the procurement of new contracts, which we may be unable to recover in a timely manner, or at all; intense competition exists in the iLottery industry, and we expect competition to continue to intensify; our information technology and infrastructure may be vulnerable to attacks by hackers or breached due to employee error, malfeasance or other disruptions; in addition to competition with other iLottery providers, we and our customers also compete with providers of other online offerings; the gaming and lottery industries are heavily regulated, and changes to the regulatory framework in the jurisdictions in which we operate could harm our existing operations; while we have not experienced a material impact to date, the ongoing COVID-19 pandemic, including variants, and similar health epidemics and contagious disease outbreaks could significantly disrupt our operations and adversely affect our business, results of operations, cash flows or financial condition; and other risk factors described in our Annual Report on Form 20-F for the year ended December 31, 2022, filed with the Securities and Exchange Commission (the "SEC") on April 28, 2023, and other documents filed with or furnished to the SEC. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. We caution you therefore against relying on these forward-looking statements, and we qualify all of our forward-looking statements by these cautionary statements. These statements reflect management's current expectations regarding future events and operating performance and speak only as of the date of this press release. You should not put undue reliance on any forward-looking statements. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that future results, levels of activity, performance and events and circumstances reflected in the forward-looking statements will be achieved or will occur. Except as required by applicable law, we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, after the date on which the statements are made or to reflect the occurrence of unanticipated events.

#### Non-IFRS Financial Measures and Key Performance Indicators

This press release may include E(L)BIT, EBITDA, Adjusted EBITDA, NPI and NPI Revenues Interest, adjusted net income (loss), Adjusted EPS and revenues growth measured in constant currency which are financial measures not presented in accordance with IFRS. We use these financial measures to supplement our results presented in accordance with IFRS. We include these non-IFRS financial measures because they are used by our management to evaluate our operating performance and trends and to make strategic decisions regarding the allocation of capital and new investments. The Company presents revenues growth measured in constant currency since we use constant currency information to provide a framework in assessing how our business and geographic segments performed excluding the effects of foreign currency exchange rate fluctuations and believe this information is useful to investors to facilitate comparisons and better identify trends in our business.

*E*(*L*)*BIT*, *EBITDA*, *Adjusted EBITDA*, adjusted net income (loss), Adjusted EPS and revenues growth measured in constant currency. We define "E(L)BIT" as net income (loss), plus income taxes, and interest and finance-related expenses. We define "EBITDA" as E(L)BIT, plus depreciation and amortization. We define Adjusted EBITDA as EBITDA, plus share-based compensation, prospective business combination and business combination related expenses and the Company's share in NPI depreciation and amortization. We define adjusted net income (loss) as net loss adjusted by adding amortization attributable to intangible assets acquired in business combination, net of tax. We define adjusted EPS as adjusted net income (loss) divided by the weighted average number of ordinary shares outstanding. We define revenues growth measured in constant currency as revenue adjusted by using the average foreign exchange rates for fiscal year 2023, as reported by third parties, when converting revenues recorded in foreign currencies to US dollar. We believe E(L)BIT, EBITDA and Adjusted EBITDA, adjusted net income (loss) and revenues growth measured in constant currency are useful in evaluating our operating performance, as they are regularly used by security analysts, institutional investors and others in analyzing operating performance and prospects. Adjusted EBITDA, adjusted net income (loss) and revenues growth measured in constant currency are useful in evaluating our operating performance, as they are regularly used by security analysts, institutional investors and others in analyzing operating performance and prospects. Adjusted EBITDA, adjusted net income (loss) and revenues growth measures of other companies in other industries or within the same industry.

*NPI*. Refers to NeoPollard Interactive LLC that represents the Company's 50/50 joint venture with Pollard Banknote Limited ("Pollard"). The joint venture was formed for the purpose of identifying, pursuing, winning and executing iLottery contracts in the North American lottery market. NPI is managed by an executive board of four members, consisting of two members appointed by NeoGames and two members appointed by Pollard. NPI has its own general manager and dedicated workforce and operates as a separate entity. However, it relies on NeoGames and Pollard for certain services, such as technology development, business operations and support services from NeoGames and corporate services, including legal, banking and certain human resources services, from Pollard.

*Company share in NPI Revenues*. NPI Revenues is not recorded as revenues in our consolidated statements of comprehensive loss, but rather is reflected in our consolidated financial statements in accordance with the equity method, as we share 50% of the profit of NPI subject to certain adjustments.

#### **Contacts**

Investor Contact: ir@neogames.com

Media Relations: pr@neogames.com

#### NeoGames S.A. Consolidated Condensed Statements of Financial Position (Unaudited, U.S. dollars in thousands)

	September 30, 2023	mber 31, 2022
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 27,120	\$ 41,179
Restricted deposits	486	489
Prepaid expenses and other receivables	5,908	5,78
Due from the Michigan Joint Operation and NPI	4,860	3,76
Trade receivables	39,228	38,53
Income tax receivables	277	 53
Total current assets	\$ 77,879	\$ 90,29
NON-CURRENT ASSETS		
Restricted deposits - Joint Venture and other	10,215	4,24
Property and equipment	3,467	3,99
Intangible assets	333,691	347,21
Right-of-use assets	8,040	7,97
Investment in Associates	5,478	4,77
Deferred taxes	1,456	2,45
Total non-current assets	362,347	370,64
Total assets	\$ 440,226	\$ 460,94
IABILITIES AND EQUITY		
CURRENT LIABILITIES		
Trade and other payables	\$ 16,731	\$ 16,04
Royalty payables	9,787	10,83
Client liabilities	5,444	6,92
Income tax payables	9,124	7,39
Gaming tax payables	6,848	10,13
Lease liabilities	1,821	1,15
Contingent consideration on business combination and other	11,080	17,25
Employees' related payables and accruals	9,726	 7,26
Total current liabilities	\$ 70,561	\$ 77,00
NON-CURRENT LIABILITIES		
Liability with respect to Caesars' IP option	3,450	3,45
Loans from financial institution, net	208,616	209,28
Company share of Joint Venture liabilities, net	493	53
Lease liabilities	5,649	6,82
Accrued severance pay, net	1,117	1,03
Deferred taxes	15,283	 17,46
Total non-current liabilities	\$ 234,608	\$ 238,60
EQUITY		
Share capital	60	5
Reserve with respect to transaction under common control	(8,467)	(8,46
Reserve with respect to funding transactions with related parties	20,072	20,07
Accumulated other comprehensive income (loss)	(349)	48
Share premium	176,918	173,90
Share based payments reserve	6,681	6,94
Accumulated losses	(59,858)	(47,65
Total equity	135,057	145,33
Total liabilities and equity	\$ 440,226	\$ 460,94

# NeoGames S.A. **Consolidated Condensed Statements of Operations** (Unaudited, U.S. dollars in thousands, except per share amounts)

	Quarter ended Sept		otember 30,	Year to date		September 30,		
		2023	_	2022	2023			2022
Revenues	\$	46,336	\$	62,174	\$	143,777	\$	96,476
Distribution expenses		23,087		41,255		71,072		52,160
Development expenses		4,193		2,085		12,583		7,656
Selling and marketing expenses		2,188		1,345		7,329		2,547
General and administrative expenses		8,042		6,436		24,160		14,329
Business combinations related expenses		1,474		835		5,879		17,217
Depreciation and amortization		14,361		14,348		41,694		23,353
		53,345		66,304		162,717		117,262
Loss from operations		(7,009)		(4,130)		(18,940)		(20,786)
Interest expenses with respect to funding from related parties		-		-		-		2,867
Finance expenses		6,286		4,702		17,346		6,356
The Company's share in profits of Joint Venture and associated companies		10,210		5,525		26,708		13,978
Loss before income tax expense	_	(3,085)		(3,307)		(9,578)		(16,031)
Income tax expenses		(478)		(1,061)		(2,624)		(2,141)
Net loss	\$	(3,563)	\$	(4,368)	\$	(12,202)	\$	(18,172)
Net loss per common share outstanding, basic	\$	(0.10)	\$	(0.13)	\$	(0.36)	\$	(0.64)
Net loss per common share outstanding, diluted	\$	(0.10)	\$	(0.13)	\$	(0.36)	\$	(0.64)
Weighted average number of ordinary shares outstanding:								
Basic		33,683,107		33,453,706		33,598,543		28,447,179
Diluted	_	33,683,107	_	33,453,706	_	33,598,543	_	28,447,179
Adjusted EPS <sup>2</sup>	\$	0.13	\$	0.09	\$	0.33	\$	(0.37)

<sup>2</sup> See Reconciliation of Net Loss to Adjusted Net (Loss) Income.

#### NeoGames S.A. Consolidated Condensed Statements of Cash Flows (Unaudited, U.S. dollars in thousands)

	Sep	YTD otember 30, 2023
Cash flows from operating activities:		
Net loss	\$	(12,202)
Changes in other financial assets and liabilities		(6,707)
Amortization and depreciation		41,694
Finance expenses		17,346
Share based compensation		2,543
Other		(191)
Net cash generated from operating activities	\$	42,483
	_	
Net cash used in investing activities	\$	(34,731)
	_	
Net cash used in financing activities	\$	(22,001)
Net decrease in cash and cash equivalents		(14,249)
Cash and cash equivalents – beginning of period		41,179
Currency exchange differences on cash and cash equivalents		190
Cash and cash equivalents – end of period	\$	27,120

#### NeoGames S.A. Reconciliation of Net Loss to Adjusted EBITDA (Unaudited, U.S. dollars in thousands)

Quarter ended September 30, Year to date September 30, 2023 2022 2023 2022 Net loss (3,563) \$ (4,368) \$ (12,202) \$ (18,172) \$ 1,061 Income tax expenses 478 2,624 2,141 4,702 17,346 Finance expenses 6,286 9,223 E(L)BIT 3,201 1,395 7,768 (6,808) Depreciation and amortization 14,361 14,348 41,694 23,353 EBITDA 49,462 17,562 15,743 16,545 Business combination related expenses 1,474 835 5,879 17,217 Share-based compensation 883 2,543 2,476 753 Company share of NPI depreciation and amortization 158 57 113 170 **Adjusted EBITDA** 19,846 17,574 58,042 36,408 \$ \$ \$ \$

#### NeoGames S.A.

## Revenues generated by NeoGames as well as Company's share in NPI Revenues

(Unaudited, U.S. dollars in thousands unless otherwise noted)

	Qu	arter ended	Septe	ember 30,	Y	ear to date s	Septe	mber 30,
		2023		2022		2023		2022
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Royalties from turnkey contracts	\$	7,930	\$	7,195	\$	23,152	\$	21,381
Royalties from games contracts		545		389		1,404		1,283
Use of IP rights		4,464		3,903		13,714		10,139
Development and other services - Aspire		-		439		-		1,286
Development and other services - NPI		1,120		1,328		3,307		4,409
Development and other services - Michigan Joint Operation		362		407		1,006		1,165
Revenues	\$	14,421	\$	13,661	\$	42,583	\$	39,663
NeoGames' NPI revenues interest	\$	16,994	\$	11,086	\$	45,883	\$	30,512
NeoGames revenues plus NPI revenues interest	\$	31,415	\$	24,747	\$	88,466	\$	70,175
iGaming revenues	\$	31,915	\$	48,513	\$	101,194	\$	56,813
Revenues plus NeoGames NPI revenues interest	\$	63,330	\$	73,260	\$	189,660	\$	126,988

# NeoGames S.A. Reconciliation of Net Loss to Adjusted Net (Loss) Income

(Unaudited,	U.S.	dollars	in the	ousands)	

	Qı	uarter ended	Sept	ember 30,	1	Year to date S	Septe	mber 30,
		2023		2022		2023		2022
Net loss	\$	(3,563)	\$	(4,368)	\$	(12,202)	\$	(18,172)
Amortization attributable to business combination, net of tax		7,939		7,356		23,379		7,772
Adjusted net income (loss)	\$	4,376	\$	2,988	\$	11,177	\$	(10,400)
Adjusted net income (loss) per common share outstanding	\$	0.13	\$	0.09	\$	0.33	\$	(0.37)

# Aspire Global

**Non-IFRS Financial Measures - Reconciliation** (Unaudited, U.S. dollars in thousands unless otherwise noted)

	Q	uarter ende	d Sep	otember 30,	_		\$ Change			% Ch	ange
		2023		2022	_	As reported	 Foreign exchange impact	_	In constant currency	As reported	In constant currency
Aspire Core <sup>3</sup>	\$	12,181	\$	33,048	\$	12,181	\$ (924)	\$	11,257	(63.1)%	(65.9)%
Games		11,128		8,771		11,128	(822)		10,306	26.9%	17.5%
Sports		8,606		6,694		8,606	(636)		7,970	28.6%	19.1%
Net Revenues, as			_					-			
reported	\$	31,915	\$	48,513	\$	31,915	\$ (2,382)	\$	29,533		
		Year to date	Sept	ember 30,			\$ Change			% Ch	ange
		Year to date 2023	Sept	ember 30, 2022	-	As reported	 \$ Change Foreign exchange impact	_	In constant currency	% Ch As reported	ange In constant currency
Aspire Core <sup>4</sup>	\$		sept		-	As reported 44,965	 Foreign exchange	\$			In constant
Aspire Core <sup>4</sup> Games	_	2023		2022	-		 Foreign exchange impact	\$	currency	As reported	In constant currency
•	_	<b>2023</b> 44,965		<b>2022</b> 108,525	-	44,965	 Foreign exchange impact (917)	\$	<b>currency</b> 44,048	As reported (58.6)%	In constant currency (59.4)%

<sup>3</sup> 2022 Aspire Core revenues are presented based on Gross revenues presentation, prior to the changes in commercial terms triggered Net revenue presentation. If third quarter 2023 Aspire Core figures were presented on a Gross basis, then like-for-like revenues would have been \$30.7 million, which reflects 7.0% YoY decrease on Aspire Core, and total iGaming revenues of \$50.5 million, reflecting 4.0% YoY growth.

<sup>4</sup> 2022 Aspire Core revenues are presented based on Gross revenues presentation, prior to the changes in commercial terms triggered Net revenue presentation. If Year to date 2023 Aspire Core figures were presented on a Gross basis, then like-for-like revenues would have been \$111.4 million, which reflects 2.7% YoY growth on Aspire Core, and total iGaming revenues of \$167.6 million, reflecting 9.6% YoY growth.